

# Acquisition profile

	Commercial	Residential	Conversion of existing office buildings
<b>Core Markets</b>	<ul style="list-style-type: none"> <li>➤ Munich</li> <li>➤ Munich Metropolitan Region</li> <li>➤ Nuremberg</li> </ul>	<ul style="list-style-type: none"> <li>➤ Munich</li> <li>➤ Munich Metropolitan Region</li> <li>➤ Nuremberg</li> </ul>	<ul style="list-style-type: none"> <li>➤ Munich</li> <li>➤ Munich Metropolitan Region</li> <li>➤ Nuremberg</li> </ul>
<b>Location</b>	<ul style="list-style-type: none"> <li>➤ A &amp; B locations</li> <li>➤ Good public transport connections</li> </ul>	<ul style="list-style-type: none"> <li>➤ A, B &amp; C locations</li> <li>➤ Good public transport connections</li> </ul>	<ul style="list-style-type: none"> <li>➤ B &amp; C locations</li> <li>➤ Good public transport connections</li> </ul>
<b>Volume</b>	<ul style="list-style-type: none"> <li>➤ &gt; 5,000 m<sup>2</sup> GFA</li> </ul>	<ul style="list-style-type: none"> <li>➤ &gt; 4,000 m<sup>2</sup> GFA</li> </ul>	<ul style="list-style-type: none"> <li>➤ &gt; 4,000 m<sup>2</sup> GFA</li> </ul>
<b>Asset Class</b>	<ul style="list-style-type: none"> <li>➤ Single &amp; mixed use</li> <li>➤ Office</li> <li>➤ Retail</li> </ul>	<ul style="list-style-type: none"> <li>➤ Single &amp; mixed use</li> <li>➤ Rentals</li> <li>➤ Serviced apartments</li> </ul>	<ul style="list-style-type: none"> <li>➤ Single &amp; mixed use</li> <li>➤ Office (existing properties)</li> </ul>
<b>Building Rights</b>	<ul style="list-style-type: none"> <li>➤ Land plots with building rights (building permit / §34 / development plan)</li> </ul>	<ul style="list-style-type: none"> <li>➤ Land plots with building rights (building permit / §34 / development plan)</li> </ul>	<ul style="list-style-type: none"> <li>➤ Change of use</li> </ul>
<b>Special Features</b>	<ul style="list-style-type: none"> <li>➤ Development possible in the short term</li> </ul>	<ul style="list-style-type: none"> <li>➤ Development possible in the short term</li> </ul>	<ul style="list-style-type: none"> <li>➤ Vacancy</li> <li>➤ Tenant eviction &lt; 2 years</li> <li>➤ Structural and energy condition medium to poor</li> </ul>
<b>Transaction</b>	<ul style="list-style-type: none"> <li>➤ Asset deal</li> <li>➤ Share deal</li> <li>➤ Joint venture</li> <li>➤ Service development</li> </ul>	<ul style="list-style-type: none"> <li>➤ Asset deal</li> <li>➤ Share deal</li> <li>➤ Joint venture</li> </ul>	<ul style="list-style-type: none"> <li>➤ Asset deal</li> <li>➤ Share deal</li> <li>➤ Joint venture</li> <li>➤ Service development</li> </ul>